

Lisa Hodgkinson  
One Stop Air Shop Ltd  
t/a Metro Sales  
138 Oyster Lane  
Byfleet  
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ONESTOP

3<sup>rd</sup> October 2018

**Re: 2019 Price Increase Notification**

Dear Lisa,

After careful consideration, I am writing to inform you of our decision regarding our 2019 pricing, giving you adequate notice to manage and incorporate these changes accordingly.

**Effective from 1st January 2019 PCL will be increasing its purchasing and list prices as follows:**

- **2.4% increase on most of the PCL product range**
- **Some additional part number price increases are also necessary to support increased costs and supplier demands which include Jubilee Clips averaging 5% depending on part number, Parker on average 5%. Details to follow shortly.**

A new 2019 Price List will be issued to you in December 2018.

I would like to take this opportunity to thank you for your continued support.

Yours sincerely,

*S Shorter*

Simon Shorter  
Sales Director