



One Stop Air Shop Limited t/a Metro Sales
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November 2011

ATTN: THE PURCHASING DEPARTMENT

Re: New Pricing and Promotions



Dear Customer

Over the past 12 months, we have seen unprecedented price increases on raw materials and oil prices continuing to rise leading to increases in energy and transportation costs.

Some of our competitors and suppliers have introduced significant interim price increases during this year, with some insisting on two or three separate increases. We took the decision to absorb these changes and stay with our annual end of year review.

As a full stocking Distributor for PCL Air Technology products, we only ever use their UK list prices. We can confirm they will increase their list prices by a minimum 7% effective 1st January for 2012. A copy of their letter can be found on our website in the 'Downloads' section <http://www.metrosales.co.uk/downloads.shtml>

We are currently reviewing all other supplier prices and market conditions and anticipate our non-PCL list prices will increase by a [minimum 8% effective on all orders from 1st January 2012](#).

Our revised 2012 Price List and Catalogue will be available later next month.

Please note our very competitive carriage and delivery charges will remain unchanged.

As before it will be our intention to hold the catalogue price for the year, subject of course to there being no unforeseen circumstances that render this impossible.

Whilst we all feel that there is never a good time for price changes we hope this advanced notice helps you to plan your purchasing and sales for the end of this year and on into 2012. Remember our current Special Offers are available until 22 December and are hugely competitive.

It only remains for Lisa and myself and all the Team at OSAS Limited to say thank you for your business this year and look forward to pushing ahead in 2012.

Yours sincerely

Gary Crotty

Gary Crotty
Managing Director

[Christmas Arrangements:](#)



Last Despatch date before Christmas: 22 December for overnight delivery 23 December
Last Despatch date 23 December for delivery week commencing 26 December
Our Sales and Despatch teams are fully open again Wednesday 04 January 2012