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7 October 2011

Mr Gary Crotty  
One Stop Air Shop Ltd  
T/A Metro Sales  
Oyster Lane  
BYFLEET  
Surrey  
KT14 7JQ

10507

### **2012 PRICE INCREASE NOTIFICATION**

Dear Mr Crotty,

I am sure that you will not be surprised to hear that PCL have incurred a significant increase in material and overhead costs over the last 12 months. After careful consideration and also taking into account the current economic climate I am writing to you now to inform you of the necessary forthcoming price increase, and to give you adequate notice to manage and incorporate this change accordingly.

PCL will be increasing all prices by a **minimum of 7% effective from 1<sup>st</sup> January 2012.**

The 2012 Price List will be issued in December 2011. However, if you wish to find out how this will affect any of the products you currently buy from us please contact your Account Manager, Justin Brown.

Please note our carriage and delivery charges will remain unchanged.

Please be assured PCL have made every effort to keep this increase to a minimum and will continue to commit to your current price structure for all deliveries despatched up to Thursday 22<sup>nd</sup> December 2011.

Yours sincerely,

A handwritten signature in blue ink, appearing to read 'Peter McCall', written over a light blue horizontal line.

Peter McCall  
UK Sales and Marketing Director



Registered office as above  
Registered in England No 341813